



**Interaction Partners is looking for a Business Development Intern (paid)
(who wants to make a difference and have a real impact)**

What we do: we are a not-so-much-anymore-early-stage Investor Relations startup that helps listed companies with targeting investors and building long-term relationships with them. In order to make this process as convenient, efficient and compliant as possible, we have developed 'schedulR'. A cloud based, fully mobile application to match corporates & investors, plan investor access events, prepare meetings, collect & analyze investor feedback, take meeting notes, and track IR activities. Additionally, we provide bespoke IR advisory services to listed corporates, leveraging and complementing the schedulR platform.

What we are looking for: you are an energetic – and hungry – go-getter who likes to deal with people as well as with processes and software (as a user). You have the ability to multitask, prioritize, and manage time effectively and take deadlines seriously. You are able to think out of the box and come up with creative approaches to problem solving. Your friends praise your business skills and your ability to effectively transform any interaction in a potential sales lead. Excellent command of English and German (written & spoken) is a must. As we are operating in Geneva and Lugano/Milan as well, speaking French and/or Italian is definitely a plus.

Your tasks: You will lead your own business development project where you can prove yourself as an entrepreneur. You will be in charge of your own target market, develop your own marketing campaign, develop leads, pitch/demo our offer to prospective clients, close deals and directly manage your accounts. The project will include some traveling to Lugano, Geneva, Basel, Bern, Milan.

What we offer: A job in a very fast-paced environment with the potential to have a real impact on both, the firm and the Investor Relations industry, which is already changing dramatically (if you know why, please apply) and even more so over the next years. You will meet interesting people, learn a lot and also have fun. The internship is paid (2'000 CHF per month) and based in Zurich. Minimum length is 3 months.

Interested? Please send your application to:

luigi.bruno@interactionpartners.ch

Questions? Want to know more about us?

www.interactionpartners.ch or +41 79 950 89 94